# **Growth Equity** – An unconstrained, all-capitalization investment strategy

March 31, 2024

## **Objectives**

■ Superior, long-term returns investing in primarily US-based companies with significant prospects for growth

### Universe

- US equities:
  - Innovative companies that are both well managed and well positioned to leverage secular demand trends
  - Established companies as well as fast growing, young and dynamic businesses
- Broad definition of growth: revenue, cash flow and/or earnings
- No market capitalization or industry bias

### **Investment Strategy**

- A growth equity strategy investing in liquid securities
- Focus on companies with well above average growth opportunities
- Long term (3-5 year) investment objective
- Commitment to portfolio and process transparency

### **Historical Performance**

Calendar Year Returns (%)	QTR	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
Growth Equity Composite-PURE GROSS*	15.3	49.1	-36.2	22.4	39.0	45.9	-12.7	31.5	8.7	-3.7	6.8
Growth Equity Composite-NET**	14.8	46.9	-37.1	20.6	36.9	42.8	-14.6	28.6	6.3	-5.9	4.5
Russell 3000 Growth Total Return	11.2	41.2	-29.0	25.9	38.3	35.9	-2.1	29.6	7.4	5.1	12.4
S&P 500 Total Return	10.6	26.3	-18.1	28.7	18.4	31.5	-4.4	21.8	12.0	1.4	13.7

<sup>\*</sup> Presented as Supplemental Information

## Performance Summary (as of 3/31/24)

Annualized Returns (%)	1 Yr	3 Yrs	5 Yrs	10 Yrs
Growth Equity Composite-PURE GROSS*	48.3	9.4	17.9	13.2
Growth Equity Composite-NET**	46.1	7.8	16.0	11.0
Russell 3000 Growth Total Return	38.0	11.5	17.8	15.4
S&P 500 Total return	29.9	11.5	15.0	13.0

## **Portfolio Characteristics**

- Focused portfolio of 20 to 35 positions
- Position weightings typically 2-6%
- Diversified across 4-6 or more growth themes
- Average annual turnover: 5-20%

# Portfolio Snapshot (as of 3/31/24)

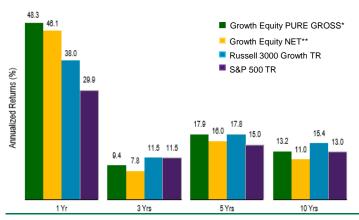


Current Yield: 0.4%

Advanced Micro Devices, Alphabet, Amazon, Apple, CrowdStrike, Eli Lilly,

Microsoft, Moderna, NVIDIA, Quanta Services

# Annualized Returns (as of 3/31/24)



### Risk / Return Metrics

Misk / Meturn Metrics			
Periods ending 3/31/24	10 Years	5 Years	3 Years
Alpha	-3.40	-1.38	-2.99
Beta	1.08	1.09	1.10
Standard Deviation	19.20	23.24	23.61
S&P 500 TR	17.00	20.66	20.92
Sharpe Ratio	0.61	0.68	0.29
S&P 500 TR	0.82	0.76	0.43
UP Market Capture	99%	109%	105%
Down Market Capture	117%	118%	119%

<sup>\*\*</sup> Net returns are reduced by the highest fee of 2.25% 3Q11-3Q18; 2.20% 4Q18-3Q19; 1.5% 4Q19 to current

### **Investment Process**

Each stock evaluated from three perspectives



- Growth Trend
   Favorable socio-economic, technology transition, or supply/demand trends
- Business Model
  Understandable,
  competitive, and sustainable
- Valuation
   Attractive risk reward characteristics
- The critical factor: sustainability of growth attributes
- Portfolio construction emphasizes mitigation of risk

### **Differentiating Characteristics**

- Focus on change reflected in our view of tomorrow
- Target dynamic growth companies
- Emphasis on innovation and scientific achievement
- Optimal portfolio diversification
- Uncommon risk management techniques

### NOTES ON PERFORMANCE INFORMATION

Princeton Capital Management LLC ("Princeton") is an independent investment management firm registered with the U.S. Securities and Exchange Commission.

**Growth Equity Composite** (inception date May 2009). A composite of separately managed model-based wap and non-wrap accounts seeking superior, long-term returns over a market cycle versus the broad equity markets through a strategic equity investment approach that favors companies with significant prospects for revenue, cash flow and/or earnings growth, without limitations on market capitalization or industry participation. Prior to January 2024, this Composite was titled Growth Equity Wrap Account Composite and contained only wrap accounts. The name was changed to include non-wrap accounts.

The **S&P 500 Total Return Index** gauges the large-cap U.S. equity market. The **Russell 3000 Growth Total Return Index** is an unmanaged index that measures the performance of the broad growth segment of the US equity universe. These indices are unmanaged and include the reinvestment of dividends and earnings. Inclusion of index information is not intended to suggest that its performance is equivalent or similar to that of the historical investments whose returns are presented or that investment with our firm is an absolute alternative to investments in the index (if such investment were possible). Investors should be aware that the referenced benchmark funds may have a different composition, volatility, risk, investment philosophy, holding times, and/or other investment-related factors that may affect the benchmark funds' ultimate performance results. Therefore, an investor's individual results may vary significantly from the benchmark's performance.

Performance results are calculated internally using Orion Advisor portfolio accounting software. Performance prior to 2017 was calculated using Advent portfolio accounting software. Accounts are included in each composite and its performance at the beginning of the first full calendar month in which the account is fully reflective of the investment strategy. Composite and index performance reflects the inclusion of dividends, interest and other earnings. Valuations and returns are computed and stated in U.S. Dollars. All performance figures for periods one year and greater are annualized. Returns are weighted for the size of each underlying account. Pure gross returns are shown as supplemental information and are stated gross of all fees and transaction costs. Net returns are reduced by the highest fee of 2.25% 3Q11-3Q18; 2.20% 4Q18-3Q19,1.5% 4Q19 to current. Our advisory fees are disclosed in our Form ADV 2A. Also, there is a compounding effect of advisory fees over time on the value of a client's portfolio. As an example, the deduction of investment management fees would reduce the annualized return for Core Equity for the five years ended December 2013 from 19.4% to 18.7%.

Performance results, and advisory fees, for individual client portfolios will vary due to the timing of investments, additions/withdrawals of funds, diversification guidelines, length of relationship, and size of positions, among other reasons. Past performance is not necessarily indicative of future returns and the value of investments and the income derived from them can go down as well as up. Future returns are not guaranteed and a loss of principal may occur. For additional information about the performance of the Growth Equity Composite or our current fee schedules, please contact Princeton Capital Management.

The Growth Equity Portfolio Snapshot and Top Ten Holdings are based on a model portfolio structured to represent the Growth Equity Composite. The Top Ten Holdings securities listed have been selected as our largest holdings and on an objective and non-performance based criteria. One should not assume that an investment in any of the listed securities was or will be profitable or equal the performance of the securities listed. Princeton offers to provide a list of all recommendations for the prior one year period on request.

Views regarding the economy, securities markets or other specialized areas, like all predictors of future events, cannot be guaranteed to be accurate and may also result in economic loss to the investor. Any securities listed in this material do not represent all the investments purchased, sold or recommended for client accounts by our Firm and may only be a representative list. Our investments and recommendations may and do change from time to time or at any time.

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A GIPS Composite Report and/or the Firm's list of composite descriptions can be obtained by contacting the Firm at (609) 924-6867.

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