

# PRINCETON CAPITAL MANAGEMENT LLC

## Young Enterprise Shares (YES) – An aggressive equity strategy reflecting our view of tomorrow

December 31, 2022

### Objectives

- Superior growth of principal investing in young and entrepreneurial companies

### Universe

- Scientifically driven young companies with proprietary products and/or disruptive technologies
- Emphasis on small and micro-cap companies with rapid growth characteristics
- Broad definition of growth: revenue, cash flow, earnings and/or intellectual capital

### Investment Strategy

- An aggressive growth strategy focused on significant wealth creation opportunities
- Invest in publicly traded companies with a venture capital like philosophy and process
- Concentrated portfolio of life and physical science companies rich in intellectual property

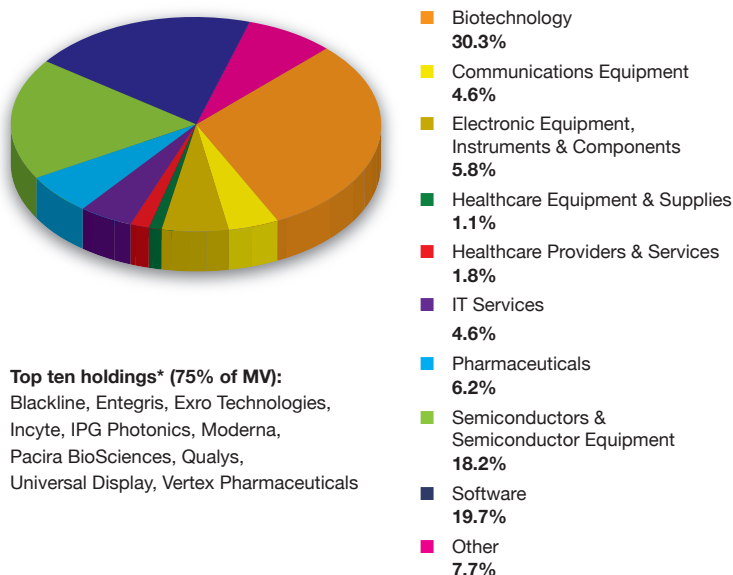
### Historical Performance

Calendar Year Returns (%)	QTR	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
<b>YES Composite–GROSS</b>	<b>-3.1</b>	<b>-37.0</b>	<b>1.2</b>	<b>36.0</b>	<b>61.3</b>	<b>-32.6</b>	<b>62.4</b>	<b>-2.8</b>	<b>-9.8</b>	<b>4.3</b>	<b>51.2</b>
<b>YES Composite–NET</b>	<b>-3.5</b>	<b>-37.9</b>	<b>-0.3</b>	<b>34.0</b>	<b>58.9</b>	<b>-33.6</b>	<b>60.0</b>	<b>-4.2</b>	<b>-11.0</b>	<b>3.0</b>	<b>49.2</b>
<b>Russell Microcap Growth Total Return</b>	<b>2.7</b>	<b>-29.8</b>	<b>0.9</b>	<b>40.1</b>	<b>23.3</b>	<b>-14.2</b>	<b>16.7</b>	<b>6.9</b>	<b>-3.9</b>	<b>4.3</b>	<b>52.8</b>
<b>S&amp;P 500 Total Return</b>	<b>7.6</b>	<b>-18.1</b>	<b>28.7</b>	<b>18.4</b>	<b>31.5</b>	<b>-4.4</b>	<b>21.8</b>	<b>12.0</b>	<b>1.4</b>	<b>13.7</b>	<b>32.4</b>

### Performance Summary (as of 12/31/22)

Annualized Returns (%)	1 Yr	3 Yrs	5 Yrs	10 Yrs
<b>YES Composite–GROSS</b>	<b>-37.0</b>	<b>-4.7</b>	<b>-1.2</b>	<b>8.2</b>
<b>YES Composite–NET</b>	<b>-37.9</b>	<b>-5.9</b>	<b>-2.5</b>	<b>6.8</b>
<b>Russell Microcap Growth Total Return</b>	<b>-29.8</b>	<b>-0.2</b>	<b>1.0</b>	<b>7.2</b>
<b>S&amp;P 500 Total Return</b>	<b>-18.1</b>	<b>7.7</b>	<b>9.4</b>	<b>12.6</b>

### Portfolio Snapshot (as of 12/31/22)

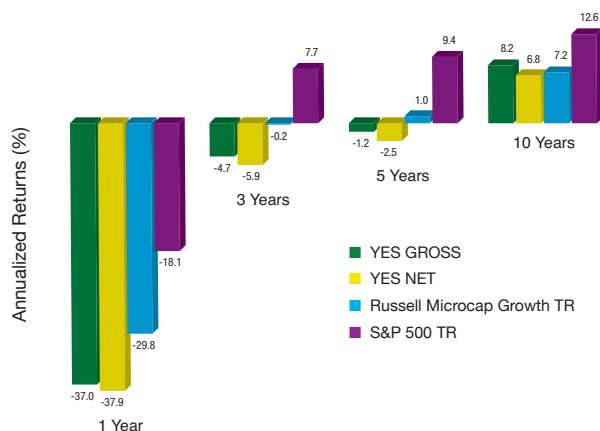


**Top ten holdings\* (75% of MV):**  
 Blackline, Entegris, Exro Technologies, Incyte, IPG Photonics, Moderna, Pacira BioSciences, Qualys, Universal Display, Vertex Pharmaceuticals

### Portfolio Characteristics

- Focused portfolio of 15 to 30 positions
- Position weightings typically 2-6%
- Growth focus
- Average annual turnover: 5-20%

### Annualized Returns (as of 12/31/22)



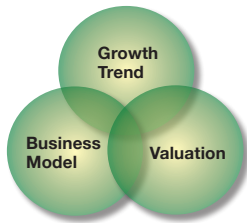
### Risk / Return Metrics

Periods ending 12/31/22	10 Yrs	5 Yrs	3 Yrs
<b>Alpha</b>	1.66	-2.24	-4.66
<b>Beta</b>	0.83	0.79	0.75
<b>Standard Deviation</b>	24.57	27.67	25.90
<i>Russell Microcap Growth TR</i>	22.57	27.00	30.52
<b>Sharpe Ratio</b>	0.00	-0.09	-0.21
<i>Russell Microcap Growth TR</i>	0.28	-0.01	-0.03
<b>UP Market Capture</b>	95%	75%	65%
<b>Down Market Capture</b>	86%	78%	79%

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## Investment Process

- Each stock evaluated from three perspectives
  - **Growth Trend**  
Favorable socio-economic, technology transition, or supply/demand trends
  - **Business Model**  
Understandable, competitive, and sustainable
  - **Valuation**  
Attractive risk reward characteristics
- The critical factor: **the potential to deliver significant value recognition**
- Portfolio construction emphasizes mitigation of risk



## Differentiating Characteristics

- Focus on change reflected in our view of tomorrow
- Target young dynamic growth companies
- Emphasis on innovation and scientific achievement
- Optimal portfolio diversification
- Uncommon risk management techniques

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### NOTES ON PERFORMANCE INFORMATION

Princeton Capital Management LLC ("Princeton") is an independent investment management firm registered with the U.S. Securities and Exchange Commission.

**Young Enterprise Shares (YES) Composite** (inception date May 1992). A composite of separately managed accounts seeking maximum return potential from an equity portfolio invested in primarily young and entrepreneurial companies focused towards creativity and scientific discovery.

The **S&P 500 Total Return Index** gauges the large-cap U.S. equity market. The **Russell Microcap Growth Total Return Index** is an unmanaged index that measures the performance of the Microcap growth segment of the US equity universe. These indices are unmanaged and include the reinvestment of dividends and earnings. Inclusion of index information is not intended to suggest that its performance is equivalent or similar to that of the historical investments whose returns are presented or that investment with our firm is an absolute alternative to investments in the index (if such investment were possible). Investors should be aware that the referenced benchmark funds may have a different composition, volatility, risk, investment philosophy, holding times, and/or other investment-related factors that may affect the benchmark funds' ultimate performance results. Therefore, an investor's individual results may vary significantly from the benchmark's performance.

Performance results are calculated internally using Orion Advisor portfolio accounting software. Performance prior to 2017 was calculated using Advent portfolio accounting software. Accounts are included in each composite and its performance at the beginning of the first full calendar month in which the account is fully reflective of the investment strategy. Composite and index performance reflects the inclusion of dividends, interest and other earnings. Valuations and returns are computed and stated in U.S. Dollars. All performance figures for periods one year and greater are annualized. Returns are weighted for the size of each underlying account. Gross returns are reduced by transaction costs. Net returns are reduced by management fees and transaction costs. For periods prior to 2021 net returns were reduced by the highest fee (1.5%). A client's return will be reduced by our advisory fees and other expenses a client may incur in the management of the client's portfolio. Our advisory fees are disclosed in our Form ADV 2A. Also, there is a compounding effect of advisory fees over time on the value of a client's portfolio. As an example, the deduction of investment management fees would reduce the annualized return for Core Equity for the five years ended December 2013 from 19.4% to 18.7%.

Performance results, and advisory fees, for individual client portfolios will vary due to the timing of investments, additions/withdrawals of funds, diversification guidelines, length of relationship, and size of positions, among other reasons. Past performance is not necessarily indicative of future returns and the value of investments and the income derived from them can go down as well as up. Future returns are not guaranteed and a loss of principal may occur. For additional information about the performance of the YES Composite or our current fee schedules, please contact Princeton Capital Management.

The YES Portfolio Snapshot and Top Ten Holdings are based on a model portfolio structured to represent the YES Composite. The Top Ten Holdings securities listed have been selected as our largest holdings and on an objective and non-performance based criteria. One should not assume that an investment in any of the listed securities was or will be profitable or equal the performance of the securities listed. Princeton offers to provide a list of all recommendations for the prior one year period on request.

Views regarding the economy, securities markets or other specialized areas, like all predictors of future events, cannot be guaranteed to be accurate and may also result in economic loss to the investor. Any securities listed in this material do not represent all the investments purchased, sold or recommended for client accounts by our Firm and may only be a representative list. Our investments and recommendations may and do change from time to time or at any time.

Princeton Capital Management claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

A full GIPS compliant presentation and/or the Firm's list of composite descriptions can be obtained by contacting the Firm at (609) 924-6867.

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